

Near East Foundation

Reduced Vulnerability to Negative Copying Strategies among Refugess and Jordanians





When Alzheimer's rendered her father unable to care for himself, Rashedeh left her job as a seamstress to be his full-time caregiver. After his passing a few years ago, Rashedeh was devastated by the loss, and faced much uncertainty about how to shape the next phase of her life. Logistically, she knew that the minimal government assistance her family was receiving would be discontinued, and she needed to do something to earn an income.

From Seamstress to Business Owner

Rashedeh, a Palestinian Jordanian, grew up and still resides in a predominantly Palestinian settlement near the city of Irbid. She lives with her sister and niece and is their sole provider since the death of their brother a number of years back. Rashedeh started out as a seamstress when she was just a child to support the household and became incredibly skilled. She continued this work for thirty years, until her father became ill. Throughout those years, she experienced low pay and poor working conditions, enduring extremely long days without breaks. Resentful of this mistreatment by employers, Rashedeh hesitated to return to a tailoring operation following her father's death.

It was Rashedeh's sister that told her about NEF's Siraj Center, which is walking distance from her home. This Siraj Center is one of four hubs that NEF has established in Jordan to provide refugees and vulnerable Jordanians with access to training, counseling, and critical information to find jobs, start businesses, and improve their physical and mental well-being. Rashedeh's family encouraged her to go to the Center to boost her spirits and see what opportunities might be available.

After her first visit, Rashedeh learned that she qualified to participate in NEF's business development training. Having only attended school until the seventh grade, Rashedeh cannot read or write well, so a friend was invited to accompany her and help her through the training. With the knowledge she gained, Rashedeh developed a comprehensive plan for a tailoring business, which was quickly approved to receive a project grant for 650 JOD (915 USD) to get started. She purchased two types of sewing machines to get established, and now says she feels confident in her ability to deal with customers, register her business, market her services, and calculate pricing and costs.

Already having a reputation as a skilled seamstress in her

community, Rashedeh developed a client-base quickly, offering a full spectrum of services including tailoring, repurposing, mending, and producing original designs. She has become known for making yanis, a popular prayer dresses for youth, which is now sought out by many clients.

With the steady increase in clients, Rashedeh has been able to hire a couple of family members to help her meet demand. Having worked in many poorly run sewing shops, Rashedeh stresses the importance of providing a happy and healthy working environment so her employees "enjoy coming to work every day."



Because of the progress she's made with establishing her business, Rashedeh was selected to participate in NEF's advanced business development training, after which she received another 160 JOD (225 USD) to support its continued growth. With these additional funds, she made simple but valuable investments in supplies like fabric (including wool to prepare winter clothes), better sewing cutters, and lamps to improve the lighting in the sewing room.

Rashedeh is now making more than 300 JOD (423 USD) per month, which covers her expenses and leaves her with 100 JOD (141 USD) per month for savings. She feels



that she now has a clear vision for the future and hopes to eventually expand to a larger working space, as well as produce more original clothing designs for weddings and other formal events.

Rashedeh revealed that her participation in NEF's project gave her a sense of direction and purpose during a very difficult time in her life. She says she feels productive every day, confident in her abilities, and less stressed because she earns a good income and can "manage my own time and ideas." She loves her busy life and what she does and says, "when I think of NEF, I smile."

While NEF was visiting with Rashedeh, two of her clients came to pick up their orders who have also attended NEF's business development training at the local Siraj Center after hearing about it from Rashedeh. They have both gone on to launch businesses as well (one selling birds, and the other also does tailoring.)



Near East Foundation 110 West Fayette Street, Suite 710 Syracuse, New York 13202 T: 315.428.8670